



CHAIRMAN'S CLUB

FCCI TOP AGENCY PARTNER

Your membership awaits.

The Chairman's Club rewards FCCI's highest performing agency partners with enhanced benefits to support and service their customers while growing profitability with FCCI. Membership is extended to an elite group, representing the top 3% of all FCCI agencies. Chairman's Club members consistently demonstrate superior levels of performance, as well as a deep understanding of FCCI's products and services.

MEMBERSHIP ELIGIBILITY CRITERIA

The annual written premium requirement is \$8.5 million.

Eligibility for membership requires an invitation from FCCI's regional management, which is contingent upon an evaluation of profitability, total written premium, agency position with FCCI, appointment tenure, business plan achievement, renewal retention, ease-of-doing-business and other business attributes. Once appointed, performance is evaluated annually.

MEMBERSHIP BENEFITS



Superior Rewards: Enhanced Contingent Commission Rate

Chairman's Club members enjoy a Contingency payout increase of 20%, as defined in the FCCI Contingency Addendum.



See You There: Annual Deluxe Conference

As a member of this exclusive club, you will receive an automatic invitation to participate with FCCI senior leadership on an all-expense paid trip for two to a deluxe destination. In addition, the new business qualification requirement to earn additional invitations to the Deluxe Conference will be reduced by \$100,000.



Supporting Your Growth: Event Sponsorship

FCCI is pleased to sponsor one sales, training or marketing event for Chairman's Club agency partners, up to \$5,000 annually.

Earn your spot among FCCI's top agency partners.
Contact your business development specialist for more details.

