

Excess & Surplus Lines





"FCCI has built a robust E&S product offering with the needs of agents in mind. Our primary objective is to bring the same superior service associated with the FCCI brand to the E&S market while optimizing for speed and ease of doing business."

To our agency partners,

FCCI's Excess & Surplus Lines offers solutions for a diverse range of business classes across many industries. With our expertise, we can assist our agency partners in crafting creative solutions.

This guide provides a high-level view of our E&S offerings, all delivered with a commitment to best in class service and efficiency.

Please contact your E&S underwriter and discover how we can help you with your hard-to-place commercial risks.

Thank you for your partnership!

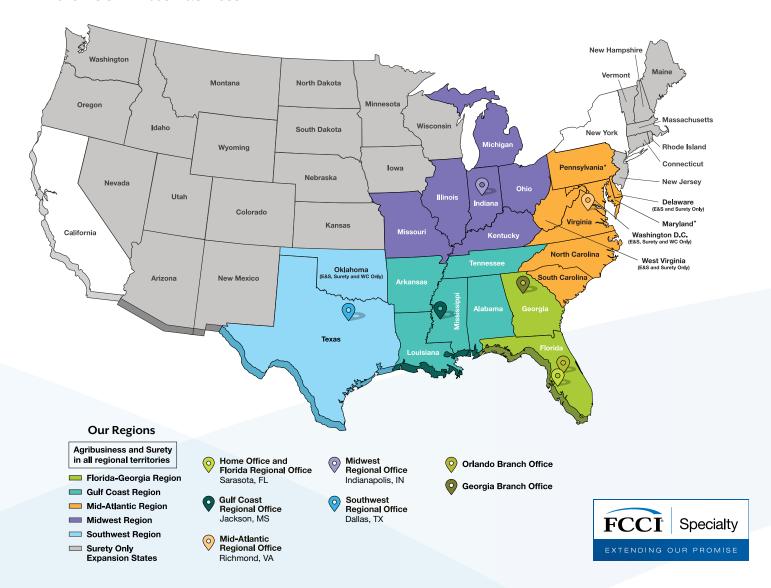
Kristin Swineford, MBA, CPCU

Kristi Swinder

SVP, Excess & Surplus

FCCI Insurance Group

Where FCCI Writes Business



FCCI Specialty Product Offerings

FCCI Specialty Insurance offers Surplus Lines Casualty, Excess and Package solutions on FCCI Insurance Group paper, which is A rated by A.M. Best.







General Liability

Premises Liability

Products & Completed Operations Liability

Policy limits up to \$1M/\$2M aggregate

Flexible deductibles available

ISO based coverage with a full suite of FCCI proprietary forms that allow us to tailor coverage to fit the policyholder's needs

Excess Liability

Excess over underlying General Liability, including Products & Completed Operations coverage, Commercial Auto and Employer's Liability

Policy limits up to \$5M

Follow Form coverage

Package (Coming 2025)

Combined General Liability and Property coverages for select risks including:

Property

Inland Marine

Crime

How to Submit Your Business

Email us at SpecialtyNB@fcci-group.com

All other inquiries can be directed to FCCISpecialty@fcci-group.com

Why Choose FCCI Specialty Insurance?







Collaboration

No intermediary – direct access to your experienced E&S Underwriter FCCI Risk Control Partners

FCCI RISK Control Partners

FCCI Claim Professionals - no TPA

FCCI Premium Auditors

FCCI Billing Specialists

Ease of Doing Business

A rating, stable outlook – A.M. Best Your Go-To-Partner for all your commercial insurance needs

Direct Bill with installment options for your clients

FCCI Agency, Inc. handles your Surplus Lines taxes & fees

Increased Revenue

Generous commission structure for your agency

Eligible premium may qualify you for profit sharing

Have a Question?

Contact your E&S Underwriter for more information regarding how FCCI Specialty Insurance Company can help you write more business with your clients.

6300 University Parkway, Sarasota, Florida 34240

Toll Free: 1-800-226-3224



FCCI Specialty Target Classes

FCCI Specialty Insurance targets hard-to place commercial risks starting at \$2,500 and up. Approximately 85% of our target appetite is in General and Excess Liability.

Surplus Lines Simplified!

Please see below for a snapshot of our broad appetite. We may be able to consider other exposures, so don't hesitate to contact your FCCI E&S underwriter today to find solutions for your clients:

OUR TARGET CLASSES		
Alarm Installation & Servicing	Food & Beverage Manufacturing	New Ventures/New in Business
Auto Quick Lube Services & Repair Shops	& Distributors	Paper GC's
Auto Parts Manufacturing & Sales	Halls/Caterers	Parking Lots
(Non-critical)	Hotels & Motels	Roofing Contractors
Building Material Distributors	HVAC Contractors	Social or Civic Clubs
Contractors Equipment Rental with	Instrument Manufacturing	Trade Contractors
or without Operator	Landscaping	Trailer Manufacturing & Dealers
Distributors	Lessor's Risk (LRO)	Vacant Buildings & Land
Demolition Contractors	Machine Shops	Warehousing Operations
Driving Ranges/Mini Golf	Machinery & Equipment Manufacturing	operane
Fire Suppression Installation	& Installation, Servicing, Repair	And more!
	Metal Goods Manufacturing	

CLASSES NOT IN OUR APPETITE		
Aircraft Parts (Critical) Battery Manufacturing (Wet Cell)	Firearm or Ammunition Manufacturers & Dealers Fireproofing	Fuel Oil, Kerosene or Gas Dealers Liguor (Stand alone)
Chemical Manufacturing		Tract, Townhome & Condo Construction

LET'S FIND A SOLUTION!

Our team of experienced and creative underwriters evaluate risks based on individual characteristics. We will find a way to say "yes" before we say "no". We're here to work with you and your clients based on their needs!

Testimonial

"FCCI continues to show its commitment and innovation as a leading insurance company with the addition of a Surplus Lines Company. Success in the insurance industry is based on relationships and to have a company willing to put forth the resources to provide its agency partners this option confirms why FCCI remains a top carrier partner for its agents."

Kelly Petzold

E&S Agent Advisory Council Member Stahl & Associates, a Higginbotham Partner

